Meeting Your Business Needs

At your service...
Anne Arundel Economic Development Corporation (AAEDC) supports the growth and success of businesses in Anne Arundel County. Whether your business already exists in the county or you are an entrepreneur looking at starting a new venture, AAEDC is a valuable resource to assist you.

Real Estate Guidance
Relocating or expanding your business? AAEDC can:
- Access a database of properties and provide you with a confidential no-cost real estate consultation
- Connect your business to local brokers and developers

Regulatory Assistance
AAEDC can help you navigate the regulatory process as you expand or locate your business in Anne Arundel County:
- Permitting
- Zoning and environmental considerations
- Building and fire codes
- Health department requirements

Business Financing
- Arundel Business Loan (ABL) Fund – Eligible county based businesses can receive financing of up to $300,000. Loans can be used to fund a start-up, expansion or relocation.
- The VOLT Fund – Any eligible small and minority, veteran and women-owned business in Maryland may access loans of between $25,000 to $500,000 for purposes such as business and commercial real estate acquisition and expansion, lease-hold improvements, equipment and vehicle purchase, and working capital.

• Arundel Community Reinvestment (ACR) Fund
  - Provides low interest loans to qualified owners whose property or business is located in one of the county’s revitalization districts. Financing is typically used for making significant facade, exterior and interior improvements.

Commercial Revitalization
AAEDC’s Community Reinvestment initiative aims to improve blighted commercial corridors in any of the eight designated revitalization districts in the county. Property owners can qualify for a property tax credit if they renovate an existing building or take on the new construction or redevelopment of a commercially or industrially zoned property. In addition, about 1,600 acres in Brooklyn Park are a designated state Enterprise Zone. Property owners in the zone can access additional incentives aimed at improving vacant properties and encouraging business retention, expansion, and job creation.

Need Market Research?
Visit AAEDC’s website to use interactive tools that can give demographic and industrial data and comparisons to other jurisdictions. You can also access more than two dozen types of reports and collateral materials published by AAEDC.

Workforce Training
Training grants and resources to help businesses recruit as well as plan and implement a training program.

Small Business Assistance
Counselors from a variety of partner organizations can meet one-on-one with entrepreneurs on various business issues including writing a business plan, government contracting, applying for a loan, and management skills training.
- Maryland Small Business Development Center (SBDC)
- Service Corps of Retired Executives (SCORE)
- Maryland Procurement Technical Assistance Program (PTAP)

Technology Business Development
The Arundel Defense Tech Toolbox helps small innovative businesses that are developing technology in the national security space. The Toolbox includes a loan program that provides zero percent interest financing, workforce training grants and access to experts in commercial technology marketing, federal contracting and intellectual property.
**CHOOSE ANNE ARUNDEL COUNTY**

**TOP 10 COMPANIES**

Private Sector, by Employee Number
- Northrop Grumman Mission Systems
- Anne Arundel Health System
- Southwest Airlines
- Maryland Live! Casino
- UM Baltimore Washington Medical Center
- Booz Allen Hamilton
- Allegis Group
- CSC Business Solutions
- Lockheed Martin Mission Systems
- Verizon Communications Maryland

**HOME TO**

NSA
Fort Meade
- US Cyber Command
- Defense Media Activity
- DISA
BWI Airport
US Naval Academy
Annapolis
  *Maryland State Capital*

**WORKFORCE TRAINING**

Training grants and resources to help businesses recruit as well as plan and implement a training program.

**SILM BUSINESS ASSISTANCE**

Counselors from a variety of partner organizations can meet one-on-one with entrepreneurs on various business issues including writing a business plan, government contracting, applying for a loan, and management skills training.

- Maryland Small Business Development Center (SBDC)
- Service Corps of Retired Executives (SCORE)
- Maryland Procurement Technical Assistance Program (PTAP)

**TECHNOLOGY BUSINESS DEVELOPMENT**

The Arundel Defense Tech Toolbox helps small innovative businesses that are developing technology in the national security space. The Toolbox includes a loan program that provides zero percent interest financing, workforce training grants and access to experts in commercial technology marketing, federal contracting and intellectual property.

**BUSINESS OPPORTUNITIES**

**INNOVATIVE TECHNOLOGY**

748 COMPANIES
Cybersecurity, Healthcare, Big Data Analytics and Advanced Manufacturing

10,520 EMPLOYEES
In the Tech Industry

**BWI THURGOOD MARSHALL AIRPORT**

26.4 MILLION PASSENGERS TRAVELED THROUGH BWI IN 2017

$9.3 BILLION*
ECONOMIC IMPACT

**PORT OF BALTIMORE ACCESS**

42.2 MILLION TONS OF CARGO ANNUALLY

192 COMPANIES
Freight, Trucking & Warehousing

**PREMIER LOCATION**

30 MINUTES TO WASHINGTON DC & BALTIMORE-COMBINED MAKE UP THE NATION’S 4TH LARGEST MARKET

**SKILLED LABOR MARKET**

37.6%
Bachelor’s Degree or Higher

**LIVING HERE**

534 MILES OF COASTLINE
70 COUNTY PARKS
2 STATE-OF-THE-ART REGIONAL HOSPITALS
17 NATIONAL BLUE RIBBON SCHOOLS OF EXCELLENCE