

Business Counseling

The following partners offer one-on-one counseling. Meetings may take place at AAEDC's Small Business Resource Center.

Maryland Small Business Development Center Network (MDSBDC)

Anne Arundel County has two SBDC counselors to assist local entrepreneurs and small to mid-size businesses. To make an appointment with either the SBDC counselor in Annapolis or Odenton, please visit www.mdsbdc.umd.edu

Service Corps of Retired Executives (SCORE)

Sponsored by the Small Business Administration (SBA), SCORE provides free and confidential counseling, mentoring and advice to small business owners nationwide via a network of business executives, leaders and volunteers. <http://score390.org>

Maryland Procurement Technical Assistance Center (PTAP)

The Maryland Procurement Technical Assistance Center (PTAP) assists businesses interested in obtaining government contracts through training workshops and counseling sessions. For more information or to contact a counselor visit www.mdptap.org or call (301) 403-2740.

Anne Arundel Workforce Development Corporation (AAWDC)

Anne Arundel Workforce Development Corporation provides resources and implements training programs to meet the human resources needs of businesses as well as the economic goals of the county. www.aawdc.org

Financing

AAEDC offers four loan programs to assist businesses with financing for exterior and site improvements, business and commercial real estate acquisition and expansion, lease-hold improvements, equipment and vehicle purchase, and working capital. For more information, please visit Finance page on www.ArundelBiz.org or call (410)222-7410

Anne Arundel Economic Development Corporation

AAEDC is focused on expanding Anne Arundel County's business community and helping them operate better so they can create jobs and help the local economy.

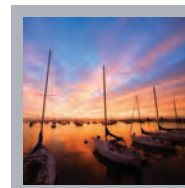
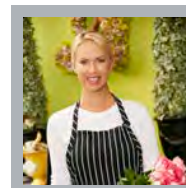
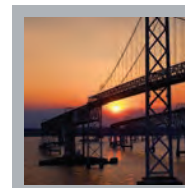
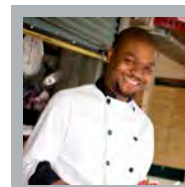
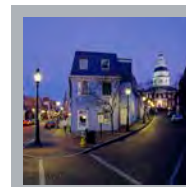
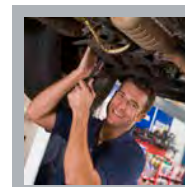
Contact us today about any of these free services:

- Real estate expansion and relocation consultation
- Workforce development and training incentives
- Permitting and zoning guidance
- Technology development and commercialization
- Agricultural business assistance
- Market research
- Financing
- Networking

Small Business Resource Center

Your One-Stop-Shop

Bringing Small Business Resources Together!



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2660 Riva Road, Suite 200, Annapolis, MD 21401
t (410) 222 7410 • f (410) 222 7415
www.aaedc.org

Have an idea for a new business? Need mentoring or guidance in growing your business?

Anne Arundel Economic Development Corporation's (AAEDC) Small Business Resource Center has the counselors, business development specialists and information to help you!

Assistance is offered on the following topics:

- Business plan development or refinement
- Understanding the manufacturing process
- Financing
- Exporting/Importing support
- Procurement and contracting guidance
- Market research
- Workforce Development
- Marketing your business
- Technology commercialization
- MBE/WBE certification

AAEDC also offers a Small Business Start-Up Kit which contains reference guides, how-to checklists and resource booklets with valuable information essential to starting a new business.



Call us today at 410-222-7410, or visit the web site at www.ArundelBiz.org.

Let us help you meet your business needs today!

On-Site Partners

MD Small Business Development Center (MDSBDC) www.mdsbdc.umd.edu	410-222-7410
Service Corps of Retired Executives (SCORE) www.score390.org	410-263-3308
MD Procurement Technical Assistance Center (PTAP) www.mdptap.org	301-403-2740
Anne Arundel County www.aacounty.org	410-222-7000
Anne Arundel Community College (AACC) www.aacc.edu	410-777-2222

Partners

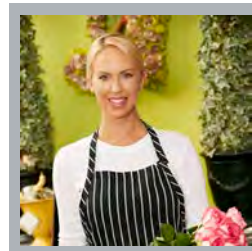
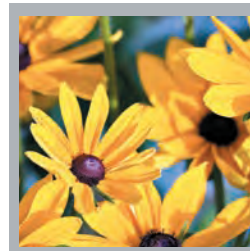
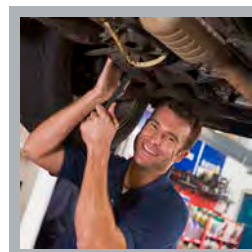
Anne Arundel County Public Library (AACPL) www.aacpl.net	410-222-7371
Anne Arundel County Minority Business Enterprise (MBE) www.aacounty.org	410-222-7620
Maryland Tech Council www.mdtechcouncil.com	240-243-4026
Anne Arundel County Chamber of Commerce www.annearundelchamber.org	410-266-3960
BWI Business Partnership, Inc. www.bwipartner.org	410-859-1000
Eastport Business Association www.eastportbusiness.org	410-216-6206
Entrepreneur's Exchange (EE) www.eebiz.org	410-647-8167
Fort Meade Alliance www.ftmeadealliance.org	410-850-4940
Greater Crofton Chamber of Commerce http://croftonchamber.com	410-721-9131
Greater Severna Park Chamber of Commerce (SPCC) www.severnaparkchamber.com	410-647-3900
MD Department of Commerce http://commerce.maryland.gov	410-767-6300
MD Small Business Development Center www.mdsbdc.umd.edu	410-222-7410

Northern Anne Arundel County Chamber of Commerce
www.naacc.com 410-766-8282

Pasadena Business Association
www.pasadenabusinessassociation.com 410-360-4722

Southern Anne Arundel County Chamber of Commerce
www.southcounty.org 410-867-3129

University of Maryland University College
www.umuc.edu 800-888-8682



U.S. Small Business Administration
www.sba.gov 410-962-4392

Central Maryland Chamber of Commerce
www.westcountychamber.org 410-672-3422